|  | Current Period        |                        |              | Cumulative Period     |                        |              |                |                       |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|----------------|-----------------------|
| Program Initiative   | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Annual kWh<br>Savings | Actual<br>Expenditures | Participants | Budget         | Actual % of<br>Budget |
| A1a - Residential New Homes &<br>Renovations               | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| A2a - Residential Coordinated Delivery                     | 1,505.00              | \$3,139.10             | 6            | 1,505.00              | \$3,330.10             | 8            | \$1,036,031.94 | 0.32%                 |
| A2b - Residential Conservation Services<br>(RCS)           | 0.00                  | \$24,748.83            | 105          | 0.00                  | \$26,067.98            | 106          | \$179,145.79   | 14.55%                |
| A2c - Residential Retail                                   | 3,816.10              | \$483.50               | 4            | 6,989.10              | \$783.50               | 7            | \$0.00         | 0.00%                 |
| A2d - Residential Behavior                                 | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| A2e - Residential Active Demand<br>Reduction               | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| A3i - Residential HEAT Loan                                | 0.00                  | \$2,560.00             | 37           | 0.00                  | \$2,560.00             | 37           | \$0.00         | 0.00%                 |
| Res Subtotal   | 5,321.10              | \$30,931.43            | 152.00       | 8,494.10              | \$32,741.58            | 158          | \$1,215,177.72 |                       |
| Res % of Total   | 6.40%                 | 22.65%                 | 67.56%       | 8.15%                 | 20.05%                 | 65.02%       | 59.31%         |                       |
| <b>B1a - Income Eligible Coordinated Delivery</b>          | 28,844.46             | \$63,801.38            | 59           | 46,733.36             | \$88,771.62            | 71           | \$375,444.73   | 23.64%                |
| B1b - Income Eligible Active Demand<br>Reduction           | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| IE Subtotal  | 28,844.46             | \$63,801.38            | 59.00        | 46,733.36             | \$88,771.62            | 71           | \$375,444.73   |                       |
| IE % of Total  | 34.68%                | 46.73%                 | 26.22%       | 44.84%                | 54.35%                 | 29.22%       | 18.32%         |                       |
| C1a - C&I New Buildings & Major<br>Renovations             | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C1a - C&I New Buildings & Major<br>Renovations — Municipal | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C2a - C&I Existing Building Retrofit                       | 48,996.76             | \$41,805.08            | 14           | 48,996.76             | \$41,805.08            | 14           | \$458,230.90   | 9.12%                 |
| C2a - C&I Existing Building Retrofit -<br>Municipal        | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C2b - C&I New & Replacement Equipment                      | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C2c - C&I Active Demand Reduction                          | 0.00                  | \$0.00                 | 0            | 0.00                  | \$0.00                 | 0            | \$0.00         | 0.00%                 |
| C&I Subtotal   | 48,996.76             | \$41,805.08            | 14.00        | 48,996.76             | \$41,805.08            | 14           | \$458,230.90   |                       |
| C&I % of Total   | 58.92%                | 30.62%                 | 6.22%        | 47.01%                | 25.60%                 | 5.76%        | 22.37%         |                       |
| Total  | 83,162.32             | \$136,537.89           | 225          | 104,224.22            | \$163,318.28           | 243          | \$2,048,853.35 |                       |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.